

CLASSIFICATION **S-E-C-R-E-T**

CENTRAL INTELLIGENCE AGENCY

INFORMATION REPORT

REPORT

CD NO.

25X1

COUNTRY

East Germany

DATE DISTR.

14 April 1955

SUBJECT

Deutsche Warenvertriebsgesellschaft

NO. OF PAGES

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THIS IS UNEVALUATED INFORMATION

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The following figures represent the 1955 German Trade and Plan of the Deutsche Warenvertriebsgesellschaft (DVG) as expressed in total goods turnover. Attached is a table giving the DWV figures for 1955 broken down by individual Kommando (Offices) and by quarters.

Item	Quantity	Thousands of DME
Crude potassium salts	36,000 tons K ₂ O	2,850.
Potash products	10,000,000 tons K ₂ O	184,557.
Calcium ammonium nitrate	50,000 tons N	10,250.
Calcium cyanamide	10,000 tons	2,324.
Ammonium sulphate	317,252 tons	63,450.
Lignite briquettes	5,250,000 tons	76,137.
Subbituminous coal	70,000 tons	1,220.
Dry coal (Trockenkohle)	400,000 tons	4,000.
Low-temperature lignite coke	40,000 tons	420.
Sugar	300,000 tons	162,000.
Raw coffee	7,500 tons	47,964.
Cocoa beans	6,000 tons	19,200.
Uncut diamonds	15,000 carats	2,613.
Diamond bort	75,000 carats	1,560.
Machines for paper manufacturing		14,558.
Paper-cutting machines		14,265.
Bookbinding machinery		8,520.
Binding and gluing machines		1,871.
Other paper-processing machines		6,425.
Platen printing presses		2,366.
Relief printing machines		19,000.
Offset printing machines		13,434.
Intaglio printing machines		1,612.
Aniline printing machines		1,103.
Special printing machines		713.
Auxillary printing machines		1,258.
Printing equipment (Druckbedarfserzeugnisse)		1,008.
Printing equipment		1,008.
Total		699,879.

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DWV - Financing Plan for 1955¹

	Quarter	I	II	III	IV
		TDME	TDME	14	TDME
<u>Kontor 85</u> (Potash)	1st/1955	51,431	18,001	14	2,800
	2nd/1955	40,462	12,162	14	1,891
	3rd/1955	50,136	17,548	14	2,730
	4th/1955	45,378	15,883	14	2,400
<u>Kontor 86</u> (Nitrogen)	1st/1955	20,365	8,146	10	905
	2nd/1955	16,429	6,855	10	750
	3rd/1955	21,980	8,792	10	950
	4th/1955	17,250	6,897	10	760
<u>Kontor 87</u> (Coal)	1st/1955	23,051	11,525	16	2,049
	2nd/1955	16,843	8,400	16	1,489
	3rd/1955	21,980	10,940	16	1,946
	4th/1955	17,250	8,625	16	1,534
<u>Kontor 88</u> (Sugar)	1st/1955	27,000	5,400	18	1,080
	2nd/1955	27,000	5,400	18	1,080
	3rd/1955	---	---	---	---
	4th/1955	108,000	21,600	18	4,300
<u>Kontor 89</u> (Coffee, cocoa, diamonds)	1st/1955	15,116	---	30	5,040
	2nd/1955	14,493	---	30	4,830
	3rd/1955	18,029	---	30	6,050
	4th/1955	25,699	---	30	7,400
<u>Polygraphic machine group</u>	1st/1955	17,376	9,035	40	4,000
	2nd/1955	23,475	15,259	40	6,780
	3rd/1955	21,737	14,130	40	6,280
	4th/1955	20,800	13,520	40	6,000
<u>Total for quarters</u>	1st/1955		together		15,874
	2nd/1955		together		16,820
	3rd/1955		together		17,956
	4th/1955		together		22,394

Explanation of table:

Column I: The sum of the figures for each of the four quarters represents the total amount which is to be paid the manufacturers during the year.

Column II: As distinct from the figures in Column I, the amounts (in thousands of DME) in Column II are those which the DWV will be required to furnish in order to obtain the foreign currency needed for foreign trade transactions. These amounts are smaller than those in Column I since, in each case, part of the amount is provided by the East German government in the form of subsidies.

Column III: These figures represent the number of days which can be expected to elapse between the date on which the manufacturer is paid for the commodity in question and the date when the required foreign currency will be received.

Column IV: These amounts represent the financing required for transactions involving the commodity in question.

Example: The DWV provides 18,001 TDME during the 1st quarter of 1955 to finance the sale abroad of crude potassium salts. Dividing this figure by 90, the number of days in the quarter, and multiplying by 14 (from Column III) gives 2,800 TDME, the amount of current assets which the DWV must have available during the quarter for Kontor 85 to finance sales abroad of crude potassium salts.

Note.

DWV business transactions are already being carried out on the basis of this plan although not expected to be approved finally by the Ministry for Foreign Trade and the State Planning Commission before the middle of 1955. However, no significant changes in the above formulation are likely.

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The following figures represent the 1955 Foreign Trade and Proceeds Plan of the Deutsche Warenvertriebsgesellschaft (DWV) as expressed in total goods turnover. Annexed is a table giving the DWV Financing Plan for 1955 broken down by individual Kontore (Offices) and by quarters.

DWV 1955 Foreign Trade and Proceeds Plan

<u>Item</u>	<u>Quantity</u>	<u>Thousands of LME</u>
Crude potassium salts	36,000 tons K ₂ O	2,850.
Potash products	1,000,000 tons K ₂ O	184,557.
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Paper-cutting machines		14,265.
Bookbinding machinery		8,520.
Binding and gluing machines		1,871.
Other paper-processing machines		6,425.
Platen printing presses		2,366.
Relief printing machines		13,000.
Offset printing machines		13,434.
Intaglio printing machines		1,612.
Aniline printing machines		1,103.
Special printing machines		713.
Auxillary printing machines		1,258.
Metal processing machines (Metallbearbeitungsmaschinen)		1,008.
Reproduction equipment		1,201.
Total Turnover		659,879.

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